



Welcome





LA City Councilman

Curren D. Price, JR.





Public Work Board President Pro Tempore

Mike Davis





LA City Public Work Head Inspector

John L. Reamer, JR.





LADWP Capital Facilities Projects

Sammy Wong

Senior Architect

LADWP Power Capital Projects & Facilities Engineering



JOHN FERRARO BUILDING (JFB) RENOVATION & MODERNIZATION PROJECT

111 N. HOPE STREET, LOS ANGELES 90012



JFB MODERNIZATION PROJECT

SCOPE OF WORK

890,000 sf

- Building Infrastructure Safety
 - Hazardous Material Abatement
 - Structural and Seismic Retrofit
 - End-of Life MEP & Fire/Life Safety Systems
- Building Infrastructure Upgrades
 - Historic Preservation
 - LEED Platinum
 - Information Technology
 - Security System
 - Auditorium, Cafeteria, Board Room, Lobby, Offices



JFB MODERNIZATION PROJECT

PROJECT SCHEDULE

Progressive Design-Build

- RFP Advertised Nov 2024
- Notice To Proceed (NTP) July 2025
- End of Contract Work July 2027



LADWP LA KRETZ

HOLLYWOOD CUSTOMER SERVICE CENTER PROJECT

1033 COLE AVE, HOLLYWOOD 90038



LADWP LA KRETZ HOLLYWOOD CSC

SCOPE OF WORK

John Friedman Alice Kimm Architects

- Customer Service Center
 - 7,800 sf
 - LEED Platinum
 - LADWP Offices, Training, Conference Rooms
 - Photovoltaic System
 - EV Charging Stations
- Multi-Purpose Room
 - Audio-Visual
 - Information Technology
 - Security Systems



LADWP LA KRETZ HOLLYWOOD CSC

PROJECT SCHEDULE

Invitation For Bid (IFB)

- IFB Advertised Jun 2024
- Notice To Proceed (NTP) Mar 2025
- End of Contract Work Nov 2027





Building the Airports of the Future in Los Angeles

Veronica Soto

Senior Advisor for Economic Impact & Workforce Development
Los Angeles World Airports



\$30 Billion Capital Building Program

LAWA has the industry's largest and most complex Capital Improvement Program

Terminal Development Program

- The West Gates at Tom Bradley International
- Terminal 1.5, 2, 3, 4, 5, 6
- Terminal 4.5 Core
- Terminal 5.5 Core
- West Gates Extension

Airport Development Program

- New Roads and Improvements
- Airport Police Facility
- Cargo Complex

LAX Wayfinding Program

Landside Access Modernization Program

- Automated People Mover System
- Consolidated Rent -A-Car Facility
- Auxiliary Curbs
- LAX Economy Parking Facility

Airfield and Terminal Modernization Program

- Concourse 0
- Terminal 9
- New elevated roads and entrance to LAX
- Airfield enhancements

LAX Landscape Program



CIP Projects Operational by 2028

Terminals

- Terminal 2/3 Modernization
- TBIT Core & APM Interface
- Terminal 6 Modernization
- Terminal Cores
- Midfield Satellite Concourse (MSC) South
- TBIT Optimization
- Terminal 4 Baggage Handling System
- Terminal 4/5 Modernization
- Landscaping Improvement Program
- Wayfinding Program

Landside (LAMP)

- Consolidated Rent -A-Car (CONRAC)
- Automated People Mover (APM)
- ITF Auxiliary Curbs
- Receiving Station – X (RS-X)
- Smart Parking System Infrastructure

Airside (Taxiway & Runways)

- Taxiway D Extension Project
- North Airfield Exit Taxiways
- Taxilane C6 Reconstruction
- Enabling Taxiway C East Extension
- Enabling Taxiway D and E Easterly Extension
- Taxilane C7 and C8 Reconstruction
- Taxiway C East Extension Phase 1

Economic Impact

LAMP XBE Performance

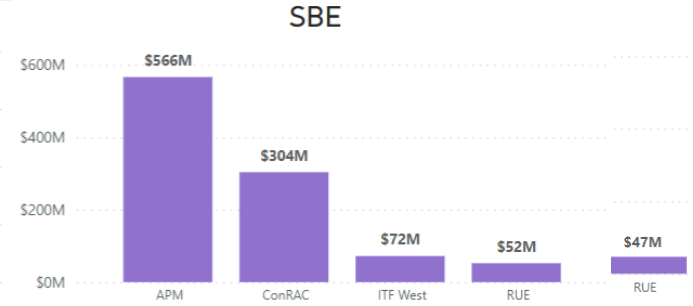
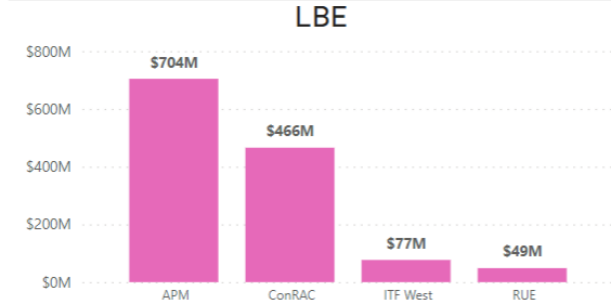
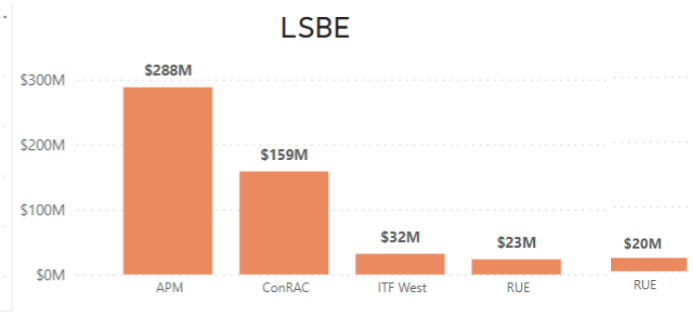
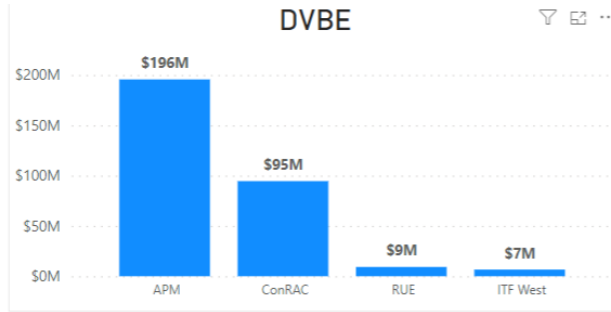


DVBE*
\$306,019,820
8.48%

LBE*
\$1,295,323,199
34.88%

LSBE*
\$501,727,756
13.90%

SBE*
\$994,468,996
27.37%



Date

1/1/2018

1/16/2024

Total Amount
\$3,606,999,476.21

Contract Number	Contract Title	Cumulative Actual
DA-5277 C	APM LINXS - Construction	\$1,741,508,230.54
DA-5322 C	ConRAC - Construction	\$1,124,985,232.83
DA-5305	ITF West	\$255,500,770.99
DA-5277 D	APM LINXS - Design	\$237,208,938.00
DA-5462	RUE	\$187,134,135.66
DA-5322 D	ConRAC - Design	\$60,662,168.19
Total		\$3,606,999,476.21

*Firms eligible in Multiple Categories

Economic Impact

CIP XBE Performance



**TOTAL AMOUNT
PAID**
\$9,268,786,758

SBE
\$1,634,485,230
17.4%%

LBE
\$1,865,691,543
18.7%

LSBE
\$817,665,112
8.8%

DVBE
\$351,293,884
3.8%

DBE
\$576,044,964
6.2%

WBE
\$449,968,659
4.9%

MBE
\$597,464,527
6.4%

Economic Impact

Quality Jobs & High Wages through LAMP Projects



Total # of Workers	Total # of Local Workers
24,147	7,555
Total Hours Worked by All Workers	Total Hours Worked by Local Workers
13,037,119	4,283,496
Gross Pay + Benefits	Local Gross Pay + Benefits
\$901,325,815	\$273,529,286
Average Hourly Wage (w/ Benefits)	Average Local Hourly Wage (w/ Benefits)

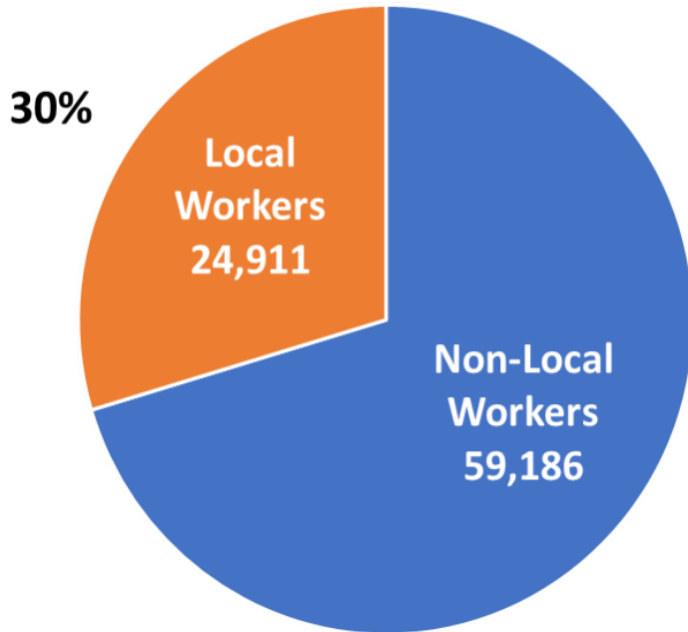


Economic Impact

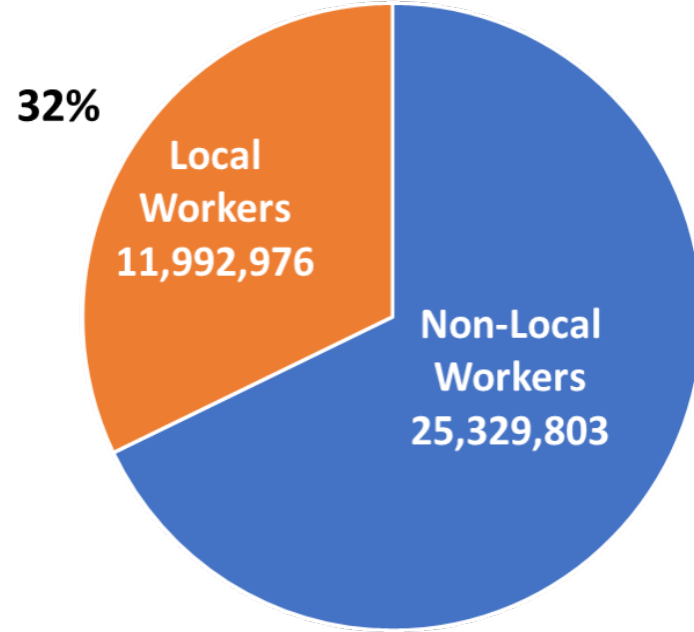
CIP Local Hire and Job Creation



Total Workers: 84,097



Total Hours: 37,322,779



Inclusivity & Workforce Development

- **XBE Participation Requirements**

- Small Business Enterprise (SBE), Local Small Business Enterprise (LSBE), Local Business Enterprise (LBE), and Disabled Veteran Business Enterprise (DVBE).
- Report DBE, MBE, WBE LGTBQBE participation

- **Key Staff & Organizational Chart**

- **Mentor Protégé**

- Mentor/Mentee Agreement
- Measurable Outcomes

- **Cash Flow Strategy & Prompt Payment**

- **Transformational Programs for Airport Impact Area Residents**

- Workforce Development
- Internship Program
- Scholarships

- **Community Investment**

- K-12 Title 1 Schools
- Community -At-Large

- **Local Craft Worker Requirements**

- 30% Local Worker Participation at all tiers
- Hire minimum number of HireLAX grads



Contracting Opportunities



Project	Awarded	Contractor	Sub Opportunities	MATOC
MATOC Construction, Design Build	No	TBD	Yes	Yes
Wayfinding Program	No	TBD	Yes	No
ATSAC Hub Design Bid Build	No	TBD	Yes	No
VNY Taxiways Reconstruction	No	TBD	Yes	No
Terminal 9 - Construction	No	TBD	Yes	No
RUE	Y	Skanska	Yes	No
MSC South	Y	W.E. O'Neil	Yes	No
ITF Auxiliary Curbs Project	Y	Swinerton Builders	Yes	No
ATMP Roadways	Y	Skanska Flatiron	Yes	No
Landscaping Improvements	Y	Hensel Phelps	Yes	No
Concourse 0	Y	Hensel Phelps	Yes	No
Cargo Modernization	Y	Hensel Phelps (LAX Community Partners)	Yes	No

Access Opportunities



Most LAWA procurements, including all competitive pursuits for Development, are posted on the Regional Alliance Marketplace for Procurement (www.rampla.org)

- Find all opportunities advertised by LAWA and access to relevant solicitation documents.
- Receive notifications when a new project, or an update to an already advertised project occurs in your scope of work.

LAWA also posts a listing of anticipated projects on its website under "Current Opportunities" (lawa.org)

JOIN OUR
NETWORK!
ImpactLAX



Workforce Development

Cultivating a workforce to build and maintain a World Class airport



INTERNSHIPS



Impac **LAX**
t



Connect with Us!



INSPECTION





CONTACT

Sophia Cavalli, CIP Industry Relations

Tel: 424-646-8953

Email: scavalli@lawa.org



Upcoming Construction Projects at POLA

Angela Ragusa

Civil Engineer

Harbor Department



Upcoming Port of Los Angeles Projects

Project Name	Advertising Start Date	Construction Cost
North Gaffey Street Beautification Phase 2	March 2024	\$4 M
2024 -2026 Marine Improvements	March 2024	\$22 M
HAB Board Hearing Room and Executive Session Room Remodel	March 2024	\$4 M
Avalon Pedestrian Bridge and Promenade Gateway	May 2024	\$54 M
Berths 238 -239 – MOTEMS – PBF Energy	July 2024	\$35 M
Berths 302 -305 On-Dock Railyard Expansion	July 2024	\$52 M





NORTH GAFFEY STREET BEAUTIFICATION PHASE 2

Construction Cost Estimate: \$4.1 M

Anticipated Advertise Date: March 2024

Subcontracting Opportunities:

- Demolition
- Asphalt Paving
- Landscaping
- Hardscaping
- Concrete Paving
- Fencing
- Electrical
- Earthwork/ Excavation
- Striping/ Pavement Marking
- Signage

2024 -2026 MARINE IMPROVEMENTS

Construction Cost Estimate: \$21.6 M

Anticipated Advertise Date: March 2024

Subcontracting Opportunities:

- Pile Wrapping
- Concrete Contractor
- Wharf Construction/ Repair
- Marine Facilities
- Pile Driving
- Storm Drain
- Demolition
- Hazardous Waste Disposal/ Clean-Up
- Fencing
- Diving
- Trucking
- Asbestos/ Lead Assessment/ Abatement



HARBOR ADMINISTRATION BUILDING BOARD HEARING ROOM AND EXECUTIVE SESSION ROOM REMODEL



Construction Cost Estimate: \$3.5 M

Anticipated Advertise Date: March 2024

Subcontracting Opportunities:

- Plumbing
- Electrical
- AVEquipment
- Communication Equipment
- Heating/ Ventilation/ Air Conditioning (HVAC)

AVALON PEDESTRIAN BRIDGE AND PROMENADE GATEWAY

Construction Cost Estimate: \$54 M

Anticipated Advertise Date: May 2024

Subcontracting Opportunities:

- Demolition
- Earthwork/ Excavation
- Fencing
- Electrical
- Landscaping
- Striping/ Pavement Marking



BERTHS 239-239 MOTEMS – PBF ENERGY

Construction Cost Estimate: \$35 M

Anticipated Advertise Date: July 2024

Subcontracting Opportunities:

- Asbestos/Lead Assessment/Abatement
- Electrical
- Demolition
- Earthwork/Excavation

BERTHS 302-305 ON-DOCK RAILYARD

EXPANSION

Construction Cost Estimate: \$52 M

Anticipated Advertise Date: July 2024

Subcontracting Opportunities:

- Demolition
- Earthwork/ Excavation
- Electrical
- Storm Drain
- Signage
- Asphalt/ Concrete Paving
- Fencing
- Striping/ Pavement Marking



THANK YOU!

- Bid Opportunities:
 - <https://pbsystem.planetbids.com/portal/42217/bo/bo> -a
- POLA CDBON:
 - <https://www.portoflosangeles.org/business/contracting> -
[opportunities/construction](#) -bids
- How to Do Business with the Port (RAMP, Small, Very Small, and Local Business)
 - <https://www.portoflosangeles.org/business/contracting> -
[opportunities/how](#) -to-do-business -with -the -port





**THE PORT
OF LOS ANGELES**

Angela Ragusa

aragusa@portla.org

(310) 732-0343





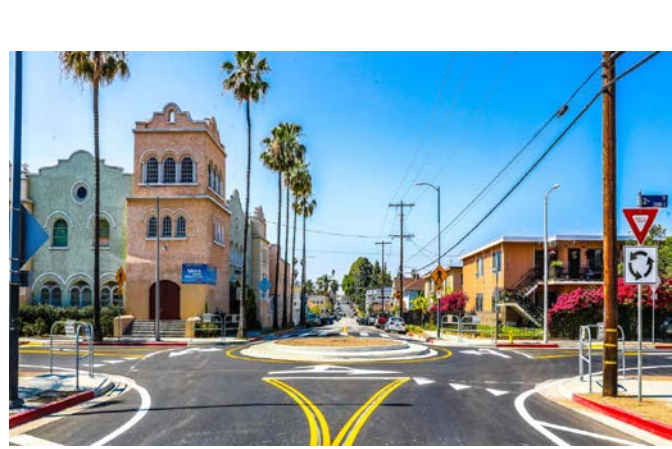
LADOT Project Updates

Michael Cabanilla

Transportation Engineering Associate III
LADOT



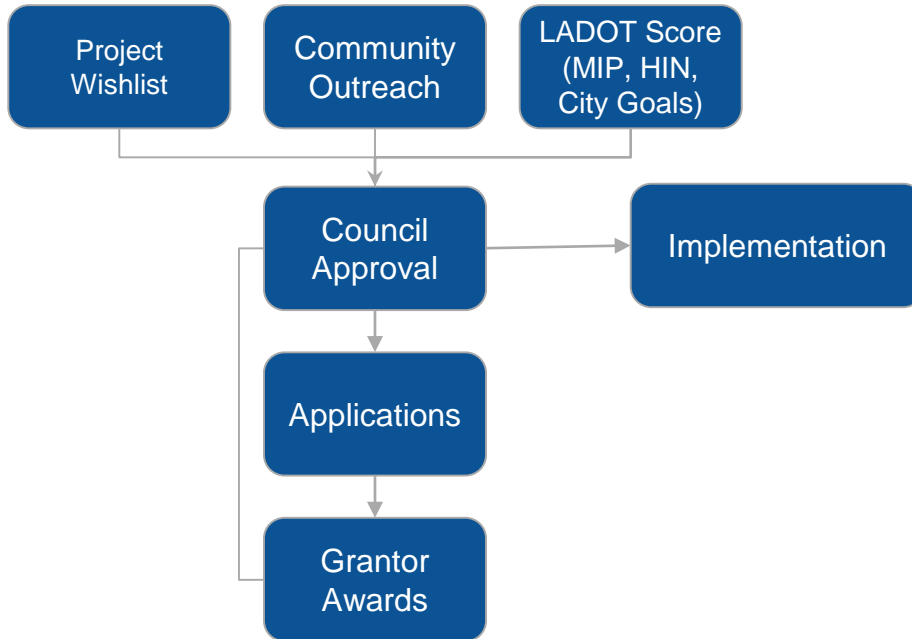
Complete Streets Implementation Division (CSID)



Overview

- LADOT Initiatives and Project Development
- Grant Funding
- Active Capital Projects
- Contractor Opportunities
- Construction Outlook

Grant Project Flowchart



- Planning (20+ year outlook in coordination with local agencies' Regional Transportation Plan)*
- Application (1 to 2 years)
- Implementation (3 to 5 years)

*<https://scag.ca.gov/read-plan-adopted-final-plan>

Grant Funding

- Highway Safety Improvement Program (HSIP)
- Active Transportation Program (ATP) and Senate Bill 1 (SB-1)
- Federal Earmark Repurposed Grants
- Affordable Housing and Sustainable Communities Program (AHSC)

Grants	Award
ATP Cycle 1 - 2014	\$71,558,000
ATP Cycle 2 - 2015	\$24,154,000
ATP Cycle 3 - 2017	\$20,989,000
ATP Cycle 4 - 2019	\$94,610,000
ATP Cycle 5 - 2021	\$92,781,000
ATP Cycle 6 - 2023	\$271,727,000
HSIP 7	\$5,866,000
HSIP 8	\$10,000,000
HSIP 9	1,000,000
HSIP 10	\$2,884,000
HSIP 11	\$2,383,830
TCC	\$2,008,000
AHSC 3	\$6,994,606
AHSC 4	\$16,300,000
AHSC 5	\$24,373,515
AHSC 6	\$25,933,429
AHSC 7	\$14,441,052
Total	\$688,003,432

Awards reflect all projects in the City of Los Angeles in various bureaus (LADOT, BOE, StreetsLA)

Grant Funding

LADOT Capital Projects	Total
Active	76
Newly Awarded	6
Total	82

Newly Awarded in 2022 & 2023

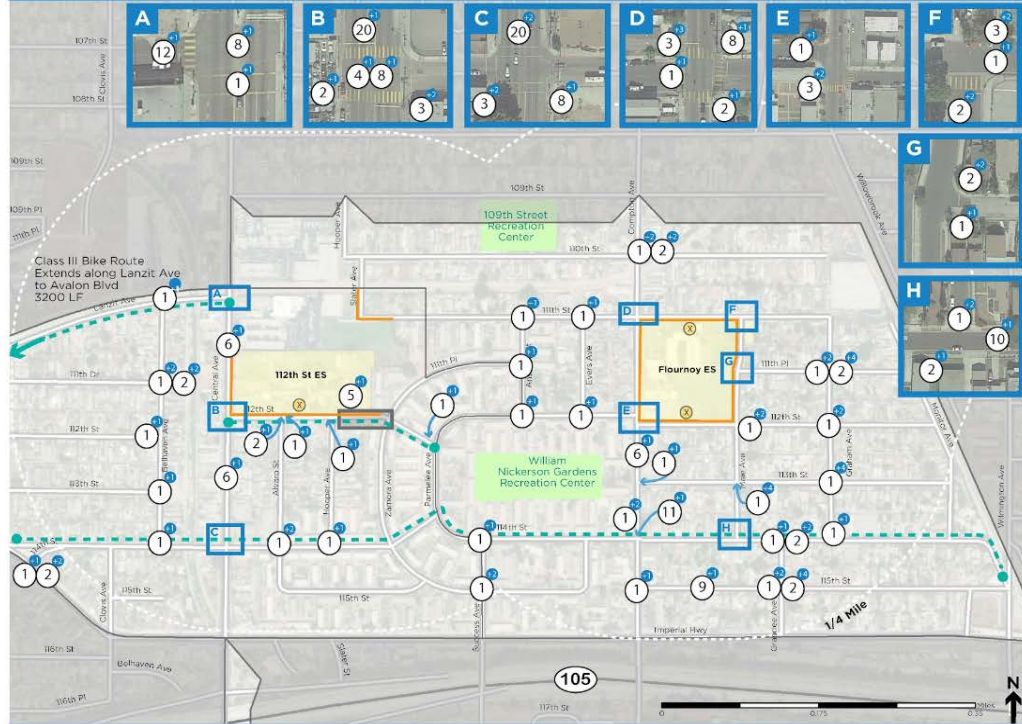
- 1 - ATP Cycle 6 2023
- 1 - Transformative Climate Communities (TCC) 2022
- 1 - Strengthening Mobility and Revolutionizing Transportation (SMART) Grant Program 2022
- 1 - HSIP Cycle 11 2022
- 1 - AHSC 6
- 1 - AHSC 7

Grant (LADOT Capital Projects for ATP Cycle 4)	Award	Local Match	Budget
Liechty Middle and Neighborhood Elementary Schools	\$23,198,000	\$5,802,000	\$29,000,000
112th Street and Flourney Elementary Schools	\$5,600,000	\$1,399,000	\$6,999,000
Alexandria Avenue Elementary School Neighborhood	\$4,480,000	\$1,120,000	\$5,600,000
Total	\$33,278,000	\$8,321,000	\$41,599,000

Project Elements: Upgraded Curb ramps, curb extensions, sidewalk reconstruction, leading pedestrian interval, speed feedback signs, accessible pedestrian signals, speed humps, rectangular rapid flashing beacons, HAWK signals, tree trimming, protected left turn phasing, pedestrian lighting, striping.

SAFE ROUTES TO SCHOOL PLAN - REVISED - V3

INFRASTRUCTURE IMPROVEMENTS



- SCHOOL**
- Entrance/Exit
 - Attendance Area
- PROPOSED INFRASTRUCTURE IMPROVEMENTS**
- 1 Continental Crosswalk (52)
 - 2 Curb Ramp (23)
 - 3 Shorten Crossing (11)
 - 4 Leading Pedestrian Interval (1)
 - 5 Sidewalk Reconstruction (Spot Treatments)
 - 6 Speed Feedback Sign (3)
 - 8 Accessible Pedestrian Signals (4 Intersections)
 - 9 Speed Humps (1)
 - 10 Stop Sign (1)
 - 11 New Traffic Signal (1)
 - 12 Bike Box (1)
 - 20 Two Stage Jughandle Bike Box (3)
- FOR REFERENCE**
- Public Park or Open Space
 - QTY
 - Proposed Improvement
- PROPOSED INFRASTRUCTURE IMPROVEMENTS**
- Pedestrian Lighting
 - Bike Route (Class 3)
 - Lanzit Av - Central Av to Avalon Bl (5800 LF)
 - 114th St - Wilmington Av to Imperial Hwy (1200 LF)
 - 112th St - Parmelee Av to Central Av (3450 LF)



112TH STREET ELEMENTARY & FLOURNOY ELEMENTARY SCHOOL
City Council District 15 - LAUSD Local District South



September 16, 2019



Contractor Opportunities

- Project Delivery Methods
 - Construction Manager / General Contractor (CMGC)
- Competitive Bidding
 - Federal-aid contracts shall be awarded through a competitive bid process
 - Lowest responsive responsible bidder
- Disadvantaged Business Enterprises (DBE)
 - DBE Contract Goals

Contractor Opportunities

Project Name	Award	Local Match	Budget
HSIP 8 - Left Turn Signal Modification	\$6,000,000.00		\$6,000,000.00

Project Elements: Left Turn Phasing and Curb Ramps

DBE Contract Goal Amount: \$1,200,000.00

DBE Goal: 20%

Construction Outlook

- Active Projects Total Estimated Construction Costs
 - \$292,004,092
 - Pre-design: 27
 - Design: 40
 - ROW Approvals: 5
 - Bid / Award: 7
 - Construction: 26
- AHSC 3,4,5,6,7, ATP Cycle 6, HSIP Cycle 8, 10 & 11



Contacts:

**Bureau of Contract Administration
Office of Contract Compliance
bca.lacity.org**

**michael.cabanilla@lacity.org
(213) 972-5052**



Affordable Housing Construction & Rehabilitation

Raha Azarmehr

Housing Program Manager

Los Angeles Housing Department



Project Types

LAHD funds the development of the multifamily affordable housing:

- Multi Family affordable Housing - Construction
- Multi Family Affordable Housing - Rehabilitation



Project Trades

- Each housing construction requires:
 - Developer
 - General contractor
 - 40- 50 sub contractors
 - All trades including:
 - Grading
 - Concrete
 - Framing
 - Plumbing
 - Electrical
 - Mechanical
 - Roofing
 - Landscaping



Project Requirements



- LAHD Projects are funded by State, Federal or Local funds
- Competitive bidding
- Adherence to State/Federal prevailing wage requirements
- Project Labor Agreement (PLA) Requirements based on source of funds





Raha Azarmehr

Housing Program Manager

Raha.Azarmehr@lacity.org



Donald C. Tillman: Primary Equalization Basin Project

Ryan Thiha

Program Manager

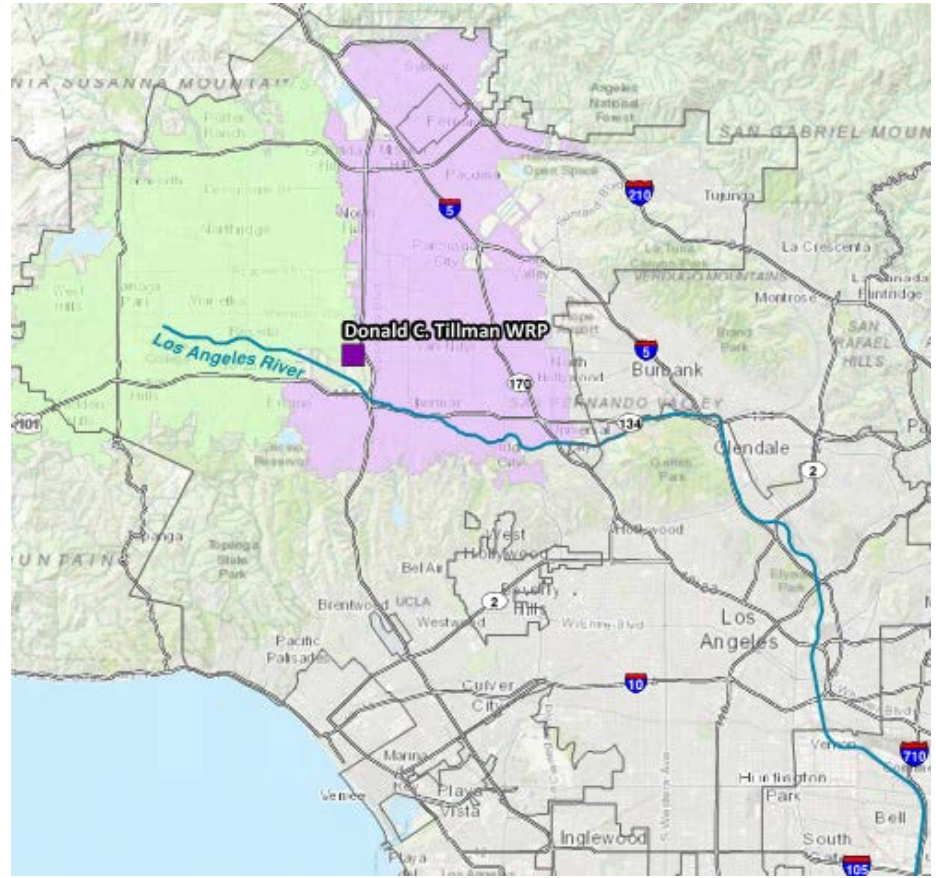
Los Angeles Sanitation and Environment (LASAN)

Department of Public Works



Donald C. Tillman Water Reclamation Plant

- Located in San Fernando Valley
- 405 FWY and 101 FWY
- Serves 500,000 residents
- Reclaims 50 to 80 Million Gallons per Day
- **FUTURE GOAL:** To purify up to 30 MGD of Indirect Potable Water by 2027



SCOPE

Equalization Basins

- 8 MG Primary Flow Equalization Needed
- Two-4 MGD Circular Tanks or Equal Capacity
- Odor Control System
- Flow Control and Optimization System
- Need to be in Operation by July 2026



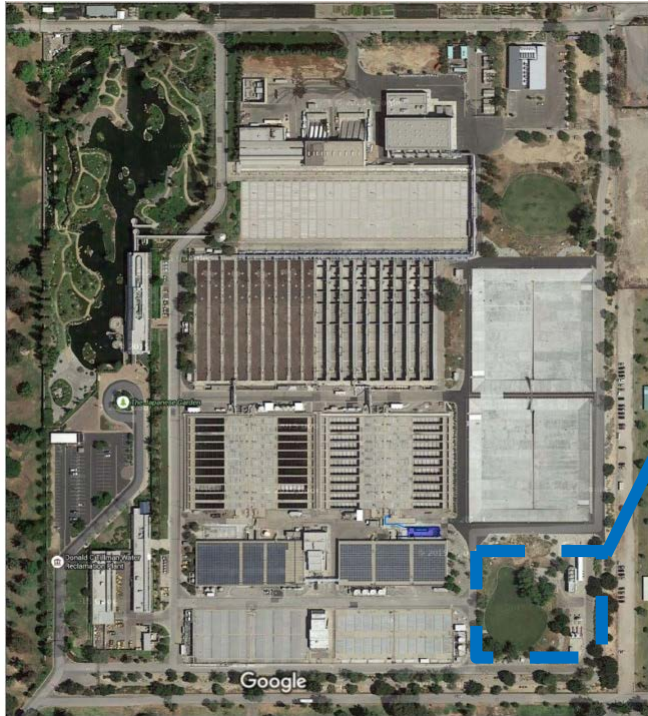
Project Objective

To Provide Fully Equalized Primary Flow to DCT Water Reclamation Plant and Advanced Water Purification Facility to produce Advanced Treated Water and To Provide Necessary Odor Control System and Integrated Control of the System

See Jacobs' Presentation for More Information @ 11:30 am.

Advanced Water Purification Facility

- 23-25 MGD inflow
- 19-21 MGD product water
- MF, RO, UV-AOP
- Start-up: July-Oct 2026
- Const Comp: April 2027
- Design Builder: Jacobs

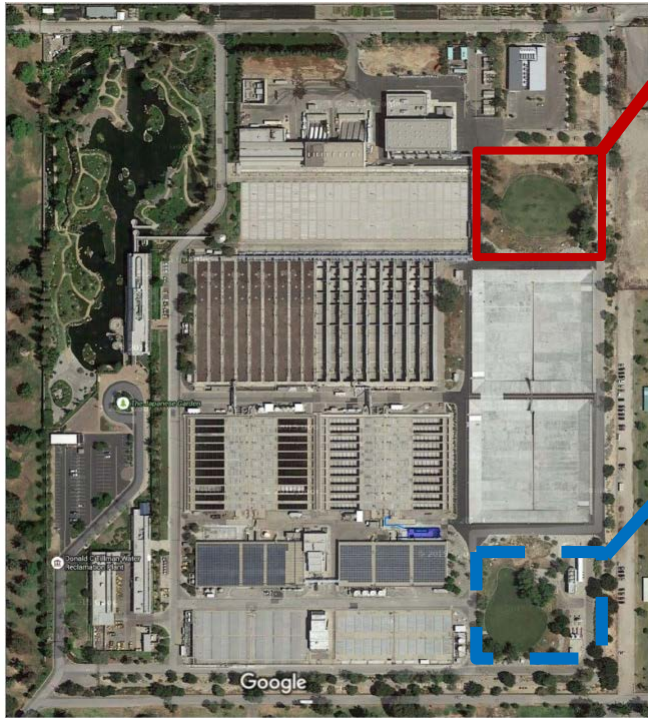


Equalization Basins

- 8 MG Primary Flow Equalization Needed
- Two-4 MGD Circular Tanks or Equal Capacity
- Odor Control System
- Flow Control and Optimization System
- Need to be in Operation by July 2026

Advanced Water Purification Facility

- 23-25 MGD inflow
- 19-21 MGD product water
- MF, RO, UV-AOP
- Start-up: July-Oct 2026
- Const Comp: April 2027

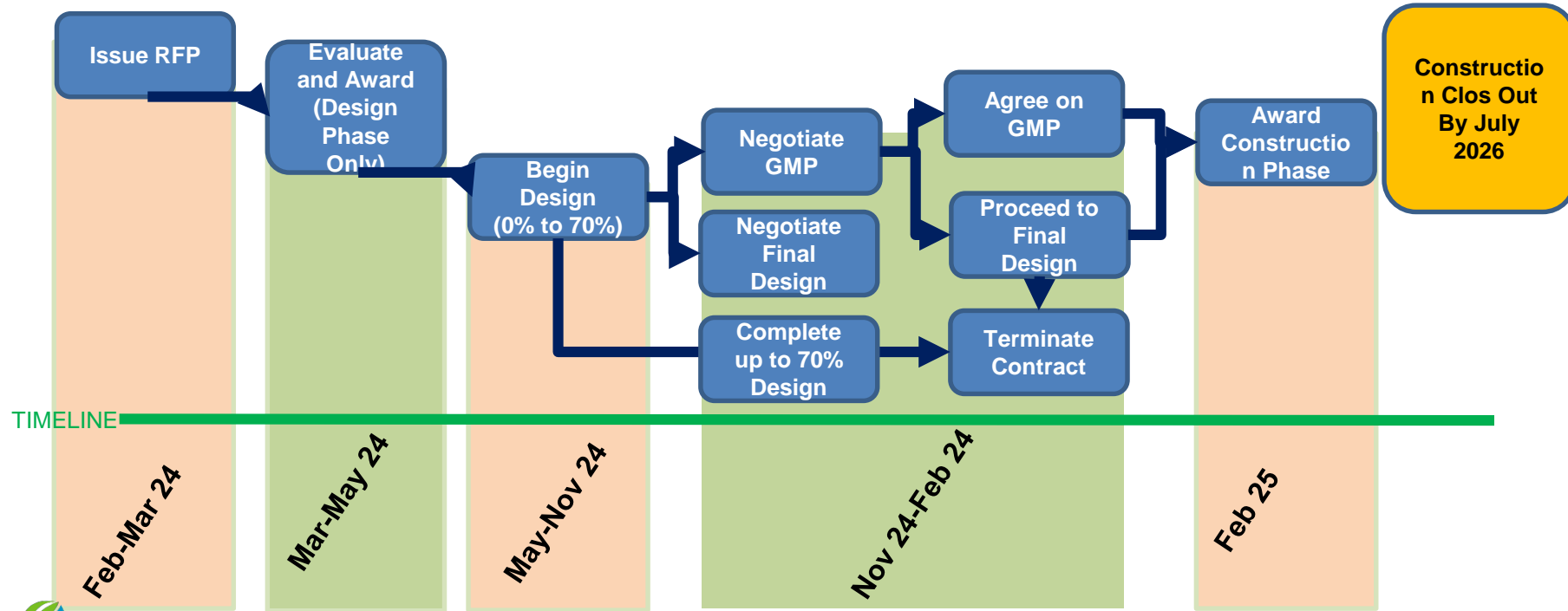


Procurement Methodology

Design and Construction of Primary Equalization Basins (Advanced Water Equalization Basins)

- Progressive Design Build Contract via Request for Proposal (RFP)
- The Best Value to the City, NOT the Lowest Bid
- Expected RFP Release Date: February 28, 2024
- RAMP LA (Regional Marketplace for Procurement)
- **RAMPLA.ORG** or **Create Angelino Account**

Progressive Design Build Procurement and Schedule



Design and Construction of Primary Equalization Basins (Advanced Water Equalization Basins)

- CEQA/ EIR Completed in 2016
- Estimated Design Cost: \$4.0M to \$7.0M
- Design Duration: 12 Months
- Estimated Construction Cost: \$80M to \$120M
- Construction Duration: 16 Months
- Performance Validation Phase also Included

North American Industry Classification Codes

Prime Contractor

- 238910
- 237110
- 236210
- 237990

Sub Contractor

- 238210
- 238220
- 238110
- 238120
- 541340
- 541350
- 541320

NAIC Codes are for design phase only. More codes may apply during construction phase



Los Angeles
Department of
Water & Power

More Information:

RAMPLA.ORG

Regional Marketplace for
Procurement



Department of Public Works Project Labor Agreement & Upcoming Projects

Ian Monteilh

Compliance Program Manager I
Bureau of Contract Administration



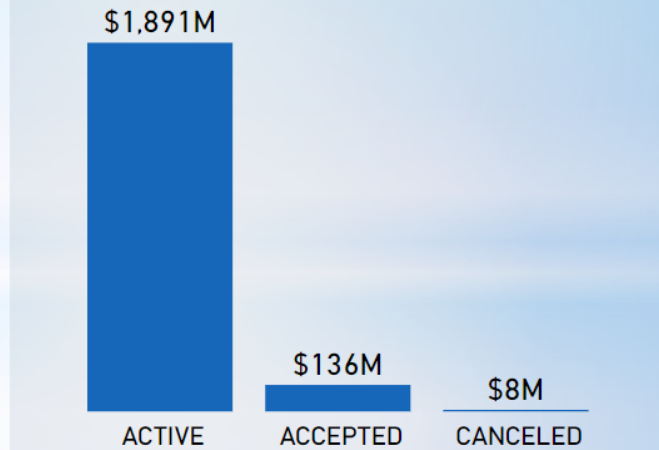
Overview

[Home](#)[Overview](#)[Highlights](#)[Time Analysis](#)[Wages](#)[Filters](#)[Clear Filters](#)

152
Project(s)

\$2.67bn
Total Awarded

Project Status by Award Amounts



"ACTIVE" projects are currently ongoing;

"CLOSED" projects have been administratively closed out;

"ACCEPTED" projects have been accepted by the awarding authority; and

"CANCELED" projects have been contractually discontinued by the awarding authority.

Project Status data is from OCPS.

Data as of: February 26, 2024



DPW-PLA Targeted Hiring Requirements

- At least **30% of total work hours** performed on the project shall be performed by City Residents.
- At least **50% of all apprenticeship hours** performed on the project shall be performed by City Residents.
- At least **10% of total work hours** performed on the Project shall be performed by City Resident Transitional Workers.

Highlights

Home

Overview

Highlights

Time Analysis

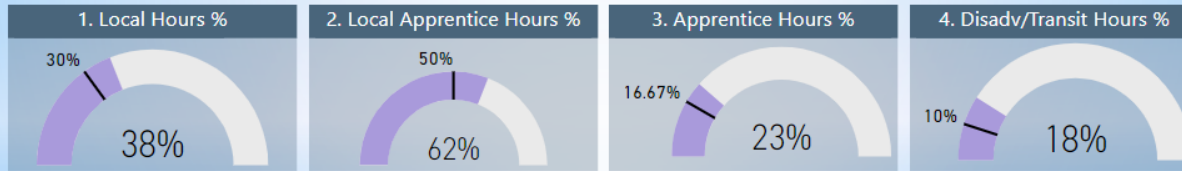
Wages

Filters

Clear Filters

6,085,222.91

Total Project Hours



1. Local workers performed 38% of all project hours.

2. Local apprentices performed 62% of all apprentice hours.

3. Apprentices performed 23% of all straight time hours.

4. Disadvantaged or Transitional workers performed 18% of all project hours.



PLA Hiring Target Percentages: Local Hours - 30%, Local Apprentice Hours - 50%, Disadvantage/Transitional Hours - 10%

* "Local Hours" includes transitional worker hours. "Local Apprentice Hours" does not include transitional worker hours (PLA §7.6.1).

Data as of: February 26, 2024



Gross Wages Reinvested into Targeted Areas

Home

Overview

Highlights

Time Analysis

Wages

Filters

Clear Filters

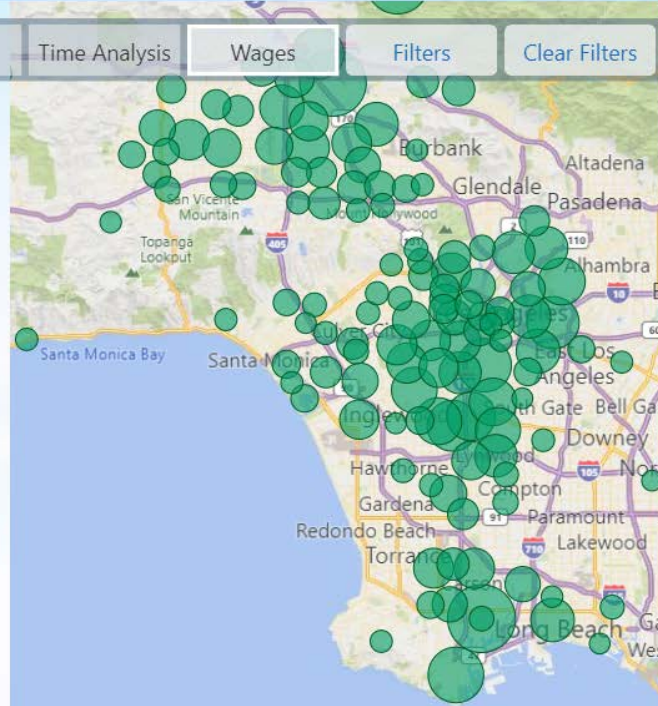
\$84,766,423.64
Gross Pay Reinvested

6,880 local workers have
worked 2,304,181 hours on
152 projects.

Hourly Average for Local Workers

Apprentice	\$26.81
Journeyman	\$42.69

* Local apprentice **does not** include transitional workers (PLA §7.6.1).
Local journeyman **does** include transitional workers.



Microsoft Bing

© 2024 TomTom, © 2024 Microsoft Corporation Terms Hu

Larger radii indicate higher gross pay reinvested per zip code. The dots are random locations within the zip codes represented. Ctrl + left click to select multiple areas.

Data as of: February 26, 2024



BUILD with

DPW-PLA Projects' Milestones

23,400 Workers, including 5,975 Apprentices

6,085,223 PLA Project Work Hours Performed

6,909 Local Resident Workers (2,314,625 hours, 38%)

2,663 Local Resident Apprentices
(856,452 of 1,372,449 apprentice hours, 62%)

1,412 Transitional Workers (1,123,517 hours, 18%)

\$84.76 Million in Local Worker Wages Reinvested

PLA Projects Anticipated to Bid



Project Title	Type of Project	Estimated Value	PLA Status		Anticipated to Bid
			PIPS List*	Potential PLA*	
AHSC Round 4 - Weingart Tower STI&TRA Improvements	Bridges and Streets	\$ 7,500,000	✓		0-3 months
AHSC Round 3 - Elden Elms STI & TRA Improvements	Bridges and Streets	\$ 3,400,000	✓		0-3 months
AHSC Round 5 –Santa Monica & Vermont STI & TRA Improvements	Bridges and Streets	\$ 7,200,000		✓	0-3 months
Alameda St. Widening from Harry Bridges to Anaheim (South)	Bridges and Streets	\$ 38,000,000	✓		0-3 months
ATP 4: Alexandria Avenue ES Neighborhood Safety Improv. Project	Bridges and Streets	\$ 5,000,000	✓		0-3 months
Avalon Boulevard Improvements, Martin Luther King Jr. Blvd. to 56th St.	Bridges and Streets	\$ 4,800,000	✓		0-3 months
Avalon Boulevard Improvements, 90th St. to 120th St.	Bridges and Streets	\$ 6,000,000		✓	0-3 months
Boyle Heights/Cesar Chavez Great Streets -Brittania St. to Evergreen Ave.	Bridges and Streets	\$ 3,800,000	✓		0-3 months
Central Avenue Pedestrian Improvements	Bridges and Streets	\$ 5,800,000		✓	0-3 months
Kinney Street Improvements - Crestmoore Place to Kinney Circle	Bridges and Streets	\$ 10,000,000	✓		0-3 months
Hollywood Sanitation Yard	Municipal & Recreational Facilities	\$ 15,000,000	✓		0-3 months
CBD Sewer Rehab Unit 12 - Alameda St to 14th Pl	Sewers	\$ 18,000,000	✓		0-3 months

"PIPS PLA" means it was on the Public Infrastructure Project Series (PIPS) list of projects identified for the Department-wide 2020 - 2030 PLA .
 "Potential PLA" means a project that may potentially have a PLA added to the bid document.

Note: Project and Advertised Information based on "Construction Projects Anticipated to Bid February 2024 through February 2025" (Source: BOE

PLA Projects Anticipated to Bid (cont.)



Project Title	Type of Project	Estimated Value	PLA Status		Anticipated to Bid
			PIPS List*	Potential PLA*	
CBD Sewer Rehab Unit 5 - Wisconsin St to Denker Ave	Sewers	\$ 14,000,000	✓		0-3 months
CBD Sewer Rehab Unit 6 - Denker Ave to Van Ness Ave	Sewers	\$ 16,000,000	✓		0-3 months
Aliso Creek - Limekiln Creek Restoration Project	Stormwater and Water Quality	\$ 12,000,000	✓		0-3 months
Oro Vista Local Area Urban Flow Management Project	Stormwater and Water Quality	\$ 6,200,000		✓	0-3 months
Air Treatment Facility - Mission and Jesse Expansion	Water Reclamation Plants	\$ 7,300,000		✓	0-3 months
HWRP- TSF Mechanical Equipment Upgrades	Water Reclamation Plants	\$ 7,600,000	✓		0-3 months
LAGWRP- Headworks Improvements	Water Reclamation Plants	\$ 10,000,000	✓		0-3 months
TIWRP- Primary Treatment Tanks Improvements	Water Reclamation Plants	\$ 16,000,000	✓		0-3 months
AHSC Round 4 - Vermont and Manchester STI & TRA Improvements	Bridges and Streets	\$ 3,400,000	✓		3-6 months
AHSC Round 5 – Rose Hill Courts STI & TRA Improvements	Bridges and Streets	\$ 5,900,000	✓		3-6 months
Anaheim Street Widening from Farragut Ave. to Dominguez Channel	Bridges and Streets	\$ 4,900,000	✓		3-6 months
Exposition - West Bikeway - Northvale Segment	Bridges and Streets	\$ 25,000,000	✓		3-6 months

"PIPS PLA" means it was on the Public Infrastructure Project Series (PIPS) list of projects identified for the Department-wide 2020 - 2030 PLA .
 "Potential PLA" means a project that may potentially have a PLA added to the bid document.

Note: Project and Advertised Information based on "Construction Projects Anticipated to Bid February 2024 through February 2025" (Source: BOE

PLA Projects Anticipated to Bid (cont.)



Project Title	Type of Project	Estimated Value	PLA Status		Anticipated to Bid
			PIPS List*	Potential PLA*	
Magnolia Blvd (North) - Cahuenga Blvd to Vineland Ave	Bridges and Streets	\$ 5,300,000	✓		3-6 months
Asphalt Plant No. 1 - Phase 2	Municipal & Recreational Facilities	\$ 13,000,000	✓		3-6 months
Las Palmas Senior Citizen Center - Renovation	Municipal & Recreational Facilities	\$ 3,800,000	✓		3-6 months
Old Washington Irving Library Building Renovation	Municipal & Recreational Facilities	\$ 11,000,000	✓		3-6 months
CBD Sewer Rehab Unit 11B - Alameda to 6th	Sewers	\$ 13,000,000		✓	3-6 months
CBD Sewer Rehab Unit 15 - James M. Wood Blvd to 11th St	Sewers	\$ 5,700,000	✓		3-6 months
CBD Sewer Rehab Unit 2 - 12th & Flower to Pico & Santee	Sewers	\$ 12,000,000	✓		3-6 months
Figueroa Primary Sewer Rehabilitation - 87th to 108th	Sewers	\$ 7,700,000	✓		3-6 months
SSRP D CON 05 (H10 & N10)	Sewers	\$ 3,300,000	✓		3-6 months
Vermont Avenue East Primary Sewer Rehabilitation - Florence to 83rd	Sewers	\$ 5,300,000	✓		3-6 months
David M. Gonzales Recreation Center Stormwater Capture	Stormwater and Water Quality	\$ 48,000,000	✓		3-6 months
Valley Village Park Stormwater Capture	Stormwater and Water Quality	\$ 11,000,000	✓		3-6 months

"PIPS PLA" means it was on the Public Infrastructure Project Series (PIPS) list of projects identified for the Department-wide 2020 - 2030 PLA .
 "Potential PLA" means a project that may potentially have a PLA added to the bid document.

Note: Project and Advertised Information based on "Construction Projects Anticipated to Bid February 2024 through February 2025" (Source: BOE

PLA Projects Anticipated to Bid (cont.)



Project Title	Type of Project	Estimated Value	PLA Status		Anticipated to Bid
			PIPS List*	Potential PLA*	
DCTWRP- Primary Treatment Upgrades	Water Reclamation Plants	\$ 37,000,000	✓		3-6 months
TIWRP Preliminary Treatment Odor Control System	Water Reclamation Plants	\$ 13,000,000	✓		3-6 months
TIWRP- Polymer System Replacement	Water Reclamation Plants	\$ 5,300,000	✓		3-6 months
AHSC Round 5 – Parkview STI & TRA Improvements	Bridges and Streets	\$ 6,000,000		✓	6-9 months
Broadway Streetscape Implementation (1st-4th, 6th-8th, and 9th-12th Streets)	Bridges and Streets	\$ 23,000,000		✓	6-9 months
Cesar Chavez Ave/Lorena St/Indiana St - Roundabout	Bridges and Streets	\$ 5,500,000	✓		6-9 months
SR 710 Eastem Ave Multi Modal Transportation Improvements	Bridges and Streets	\$ 13,000,000		✓	6-9 months
Mar Vista Recreation Center - Pool and Bathhouse Replacement	Recreational and Cultural Facilities	\$ 16,000,000		✓	6-9 months
CBD Sewer Rehab Unit 16 - Broadway 4th to 7th	Sewers	\$ 4,900,000	✓		6-9 months
NOS Rehab Unit 11 - Humboldt St to Cardinal St	Sewers	\$ 27,000,000	✓		6-9 months
NOS Rehab Unit 20 & 21 - Zoo Dr. Right-of-Way to Doran St.	Sewers	\$ 22,000,000	✓		6-9 months
NOS Rehab Unit 16 - Rigali Ave to Petite Ct.	Sewers	\$ 31,000,000	✓		6-9 months

"PIPS PLA" means it was on the Public Infrastructure Project Series (PIPS) list of projects identified for the Department-wide 2020 - 2030 PLA .
 "Potential PLA" means a project that may potentially have a PLA added to the bid document.

Note: Project and Advertised Information based on "Construction Projects Anticipated to Bid February 2024 through February 2025" (Source: BOE

PLA Projects Anticipated to Bid (cont.)



Project Title	Type of Project	Estimated Value	PLA Status		Anticipated to Bid
			PIPS List*	Potential PLA*	
PP 648 Thompson Pumping Plant Rehab	Sewers	\$ 4,000,000	✓		6-9 months
Venice Auxiliary Pumping Plant	Sewers	\$ 20,000,000	✓		6-9 months
Femangeles Park Stormwater Capture	Stormwater and Water Quality	\$ 33,000,000	✓		6-9 months
HWRP- Digester Feed Distribution and Pumping System Upgrade	Water Reclamation Plants	\$ 75,000,000		✓	6-9 months
Manchester Junior Arts Center	Municipal & Recreational Facilities	\$ 10,000,000		✓	9-12 months
NOS Rehab Unit 33 - Magnolia Blvd and Woodman Ave	Sewers	\$ 29,000,000	✓		9-12 months
WLAIS Rehab - Unit 1 - National & Barrington to Clover & Barry	Sewers	\$ 19,000,000	✓		9-12 months
HWRP- Digester Battery E Improvements	Water Reclamation Plants	\$ 19,000,000	✓		9-12 months

"PIPS PLA" means it was on the Public Infrastructure Project Series (PIPS) list of projects identified for the Department-wide 2020 - 2030 PLA .
 "Potential PLA" means a project that may potentially have a PLA added to the bid document.

Note: Project and Advertised Information based on "Construction Projects Anticipated to Bid February 2024 through February 2025" (Source: BOE

PLA Projects Anticipated Bid Totals

- Within 3 Months – \$213,600,000 estimated value
- 3 to 6 Months – \$233,600,000 estimated value
- 6 to 9 Months – \$280,400,000 estimated value
- 9 to 12 Months – \$77,000,000 estimated value
- One Year Estimated Value – \$804,600,000

Note: Project and Advertised Information based on "Construction Projects Anticipated to Bid February 2024 through February 2025" (Source: BOE Website)



Contact information

Ian Monteilh
Compliance Program Manager I

ian.monteilh@lacity.org

(213) 847-2498



L.A. Regional Contractor Development and Bonding Program

Carlos Ray

Asst. Client & Community Relations Manager
Merriwether & Williams Insurance Services



Merriwether & Williams
INSURANCE SERVICES
...Of Like Minds

About MWIS

- Full-Service Property & Casualty Insurance Brokerage Firm
- Dedicated Construction/OCIP Practice
- Specialty Programs – SPARTA / Prompt Cover
- Bonding & Technical Assistance Programs
- Offices: San Francisco, Los Angeles, Oakland
- Small, Woman, Minority Owned Firm



Program Purpose & Mission



To reduce the barriers of bonding/capacity, enabling greater and successful participation of small, local, minority, women and disabled veteran owned businesses in public contract opportunities.



Bonding Basics

What is Bonding?

- Three (3) Party Agreement that Guarantees A Contract Completion
- KEY ELEMENTS
 - Protects Another Party, Not You
 - Cannot Purchase, Must Qualify
 - Unlike Insurance, No Losses Expected

Why Bonding?

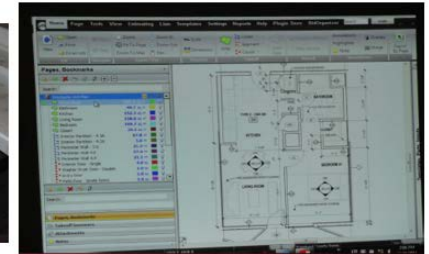
- Mandated By Law on Public Works Projects
- Federal: “Heard Act” (1894) & “Miller Act” (1935)
- Local & State: “Little Miller Acts” (Varies By State)
- Ensures Owner Receives Finished Product at Negotiated Price
- Ensures Owner All Subcontractors & Suppliers/Vendors Paid
- Acts As “Prequalification” Instrument For Contractor’s Ability

CDABP Services

- Obtaining or Increasing Bonding Capacity
- Contractor Development, Capacity Building and Technical Services
- Contract Based Financing Program – Contract Financing Assistance Program (CFAP)
- Dedicated Account Manager (Business Development)
- Agency Collateral Support
 - Bid, Performance & Payment Bonds for Qualified Contractors
- Accounting Cost Subsidy
 - \$3,200 for CPA Prepared Financial Statements
- Weekly Bid Opportunities, Project and Event Email Alerts

CDABP Contract Technical Assistance

- Assessment & Work Plan
- Contractor Profile
- Certifications
- Bid Document Review
- Contract Completion Support
- Monthly Workshops & Coaching
- Construction Training Academy
 - Bidding & Estimating
 - Contract Award Management
- Prime Partnership



Contract Financing Assistance Program (CFAP)

- Enrolled in CDABP and Must Be An SBE
- Prequalified and Work with CDABP **Before** Time of Bid
- Construction Contracts
- **Allocated** funds for Approved Project Only
- **Contract/Accounts Receivable** Used As Collateral
- Max of \$250,000/Total Project
- Money Released **As Needed** – NOT All Up Front
- Third Party Funds Administration Required
- **Bills** Paid First ->Then **Lender** -> Then **YOU**
- Interest and Fees Required, But **Compete** With Market Rate
- 9.5% Interest + 1% Fees
- May Boost **Credit Score**
- Learn Skills of **Cash Flow** : Can I afford it? Will This Make Money?
- Improves Likelihood of Getting **Future** Capital from **Traditional Lender**





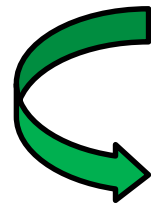
Merriwether & Williams
INSURANCE SERVICES
...Of Like Minds

Los Angeles Regional Contractor Development and Bonding Program

www.lacondev.com

(213) 258-3000

mwisinfo@imwis.com



Scan to Enroll!





Opportunities with Skanska
Denia Lanza-Campos
DBE Outreach Coordinator



Project Highlights for Skanska Civil in Los Angeles

Sixth Street Viaduct Replacement

Regional Connector Transit Corridor

Westside Purple Line Extension



Skanska USA Civil demolished and reconstructed the iconic Sixth Street Viaduct in Los Angeles, CA. The new bridge serves as a connection point between communities on either side of the LA River.



The Regional Connector Transit Corridor (RCC) is a 1.9-mile subway extension and serves as a connection to the Metro Blue Line and Expo Lines from Long Beach and Santa Monica. The light rail has three underground stations: Second/Hope, Second/Broadway and Central/First



Skanska-Traylor-Shea (STS) Joint Venture is designing and constructing a 3.9-mile heavy rail subway in the Wilshire Corridor of Los Angeles, as part of the Purple Line Extension. It will include three new underground stations: Wilshire/La Brea, Wilshire/Fairfax and Wilshire/La Cienega. The project is increasing regional mobility and improving connectivity throughout the Metro system.

New Bid Opportunity



LA Metro – NoHo to Pasadena Bus Rapid Transit, CMGC Project

Skanska Sully-Miller Joint Venture is pursuing the NoHo to Pasadena Project. This project includes 22 stations along a 19-mile alignment that runs thru North Hollywood, Burbank, Glendale, Eagle Rock and Pasadena.



- SBE/DVBE Goal Phase 1 Preconstruction : **20%**
- LSBE Goal Phase 1 Preconstruction: **30%**
- Engineers Estimate (Construction) **\$190 Million**
- Bid Due Date: **March 21, 2024** (subject to change via addendum)

www.nohobrt.com

Phase 1- Bid Opportunities		
➤ Develop and Maintain Design Schedules	➤ Develop and Maintain Construction Schedules	➤ Design and Construction Phasing and Staging
➤ Temporary Traffic Planning	➤ Constructability Reviews	➤ Design Support Services
➤ Value Engineering	➤ Third Party Coordination	➤ Project Administration
➤ Subcontractor Outreach and Engagement	➤ Community Outreach	➤ Cultural Competency Consultant



Upcoming Bid Opportunities



LA Metro – East San Fernando Valley Light Rail Transit Line, Progressive Design-Build Project

SFTC is a Skanska Stacy Witbeck Joint Venture.

ESFV Project is to provide high-capacity transit service in the San Fernando Valley. Project includes a 6.7 mile at-grade alignment, 11 new transit stations, and a new New Maintenance & Storage Facility.

- We are working on Early Works Packages
- DBE Goal on Phase 2 Construction: **15% to 30%**
- www.sftcjr.com

CONSTRUCTION BIDS COMING Q1 2024

May include but are not limited to:

SCOPE OF WORK	SCOPE OF WORK
Temp. Fence + Gates	Trucking
Temp. Noise Barrier	Conduit Supply
Traffic Control	Trench Plates
Temp. K-Rail	Jack + Bore 48" Steel Casing
Pavement Striping	Special Shoring
Remove & Reset Road Signs	Saw Cutting Asphalt & Concrete
Concrete Flatwork	Waterline Relocation + Install
Asphalt Pavement, Grind + Surface T-Cap	Water Truck



Upcoming Bid Opportunities

SKANSKA

FLATIRON

LAWA – Airfield Terminal Modernization Program (ATMP), Design-Build Project

Skanska-Flatiron Joint Venture. The ATMP will replace inefficient and outdated remote gates with new state-of-the-art facilities, redirect airport traffic from local streets to new dedicated roadways, make needed taxiway improvements without moving any runways, and increase business opportunities.

- DBE goal for the project is **15%**
- www.skanskaflatironatlax.com

Anticipated RFPs to be released in Q4 2024 for Phase 2 Include

> Bridge Demolition	> Permanent Erosion Control
> Cast-in-Drilled-Hole Piling	> Prestressing
> Clear and Grub	> Quality Control
> Concrete Barrier	> Rebar
> Construction Area Signage	> Roadway and Bridge Lighting
> Dewatering	> Roadway Signs
> Directional Drilling	> Saw and Seal
> Electrical	> Striping
> Fencing	> Sweeping
> Guardrail	> Traffic Signals
> HMA Paving	Addtl. Scopes to be Identified

Planroom

Plans & Specs in Building Connected

How to Get Informed

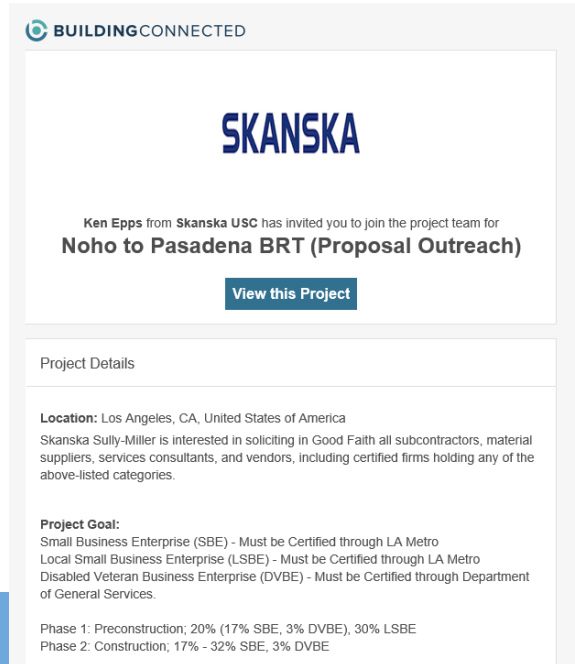
Skanska utilizes **BuildingConnected** for the procurement of projects

- ✓ Registration
- ✓ Invitation to bid
- ✓ Access to bid documents
- ✓ Scope packages
- ✓ Notifications and correspondence
- ✓ Bid Submissions

Planroom - Join your Scope package at:
<https://bit.ly/Skanskaplanroom>



 BUILDINGCONNECTED



The screenshot shows a project page on the BuildingConnected platform. At the top, the BuildingConnected logo is visible. Below it is the Skanska logo. The main heading reads: "Ken Epps from Skanska USC has invited you to join the project team for **Noho to Pasadena BRT (Proposal Outreach)**". A blue button labeled "View this Project" is positioned below the heading. The "Project Details" section follows, with the location listed as "Los Angeles, CA, United States of America". The text states: "Skanska Sully-Miller is interested in soliciting in Good Faith all subcontractors, material suppliers, services consultants, and vendors, including certified firms holding any of the above-listed categories." The "Project Goal" section lists three categories: "Small Business Enterprise (SBE) - Must be Certified through LA Metro", "Local Small Business Enterprise (LSBE) - Must be Certified through LA Metro", and "Disabled Veteran Business Enterprise (DVBE) - Must be Certified through Department of General Services." At the bottom, the phases are detailed: "Phase 1: Preconstruction; 20% (17% SBE, 3% DVBE), 30% LSBE" and "Phase 2: Construction; 17% - 32% SBE, 3% DVBE".

Connect with us

Please register for the Skanska Civil e-newsletter to get information about current and upcoming bid opportunities, industry events and company news.

Sign up for Skanska Civil e-newsletter:
[Bit.ly/interestedbidder](https://bit.ly/interestedbidder)



DBE Compliance Team Contacts:



Teresa Maxwell
Compliance Officer
Teresa.maxwell@skanska.com



Denia Lanza-Campos
DBE Outreach Coordinator
Denia.Lanza-campos@skanska.com

Estimating Email:
bids.socal@skanska.com



SKANSKA



Donald C. Tillman Advanced Water Purification Facility

Sydney Saunders

Jacobs Engineering



Why This Project?

- This project will help reduce LA City's dependence on imported water.
- About 90% of LA's water now comes from imported sources. By supplementing the City of Los Angeles' local potable water supply through groundwater replenishment (GWR), **the Donald C. Tillman Advanced Water Purification Facility (AWPF)** aims to provide a sustainable solution for potable water needs.
- The DC Tillman AWPF will generate between 23 to 25 million gallons per day (MGD) of purified water to replenish the San Fernando Groundwater Basin at the Hansen Spreading Grounds.



How Does AWPf Work?

- The AWPf will treat/purify tertiary effluent from the DCTWRP using advanced treatment processes. The AWPf employs a comprehensive full advanced treatment process, comprised of the following stages: Microfiltration (MF), Reverse osmosis (RO), Ultraviolet advanced oxidation processes (UV/AOP)



What Subcontractor Packages Are Available?

- Bridge Crane
- Buildings
- Fire Suppression
- Earthwork
- Electrical
- HVAC
- Landscaping
- Paintings/Coatings
- People Space (interior)
- Process Mechanical
- Shoring
- Site Improvements
- Site Logistics
- Structural Steel
- Structural Concrete
- Third Party Testing
- Yard Piping

How Can You Work With Us?

- Reach out to Peter Nicholson Peter.Nicholson@Jacobs.com to get prequalified

Key Dates for Most Packages:

- March 1 – Release RFP
- March 31 – Proposals Due
- April 10 – Subcontractor Selection



Jacobs

**Challenging today.
Reinventing tomorrow.**

Sydney Saunders

Sydney.Saunders@Jacobs.com



Michelle Quirante
Community Affairs Manager
Clark Construction



Who we Are

4,400+

EMPLOYEES

\$6B+

ANNUAL REVENUE

1906

YEAR FOUNDED

10,000+

ANNUAL VOLUNTEER HOURS



Clark Construction is a leading provider of general contracting, design build, construction management, and specialty contracting services for building and infrastructure assets.



Guy F. Atkinson Construction is one of the nation's most experienced heavy civil contractors. Founded in 1926, Atkinson's portfolio includes projects across markets, including highways and bridges, mass transit, mining, and tunneling.



Shirley Contracting Company provides comprehensive transportation, heavy civil, and site construction solutions for public and private entities in the Mid-Atlantic region. Since 1974, Shirley has improved the region's infrastructure by designing and constructing countless miles of roads and hundreds of bridges.



C3M Power Systems is a leading electrical contractor that constructs, rehabilitates, and maintains electrical and special systems for railways, airports, highways and utilities nationwide.



Clark Civil is a leading contractor specializing in all aspects of civil and heavy civil construction. With expertise ranging from self performance to comprehensive design-build delivery, Clark Civil works with clients to deliver safe and innovative infrastructure that strengthens our communities.



Clark Concrete self-performs structural concrete work throughout the Mid-Atlantic region. The company offers a range of services, including the scheduling and budgeting of conceptual documents, formwork design and installation, and concrete pouring and finishing.



Clark Foundations delivers advanced engineering and construction solutions for the most sophisticated excavation support and deep foundations systems. With more than 80 years of experience providing preconstruction, estimating, and self-perform construction services for support of excavation and deep foundations work, Clark Foundations provides project certainty.



Serving as a trusted construction partner to both public and private sector clients, Clark Water specializes in the delivery of water and wastewater infrastructure projects. Clark Water provides a full range of custom planning, design, construction, and construction management services to meet the specialized needs of the community.



CFP is an award-winning general contractor that specializes in building all things multi-family residential. The company's 60 years of experience delivering projects across the Mid-Atlantic region features a range of product types, including office-to-residential conversions, affordable housing and market-rate developments.



BUILD with

Strategic Partnership Program

SPP provides small business owners with a solid foundation for smart, sustainable growth and long-term success. Offered at no cost, this executive education program is primarily for small minority-, women-, and veteran-owned firms working in construction, engineering, and architecture. Participants receive comprehensive construction management and business skills training from experienced industry leaders.

By the Numbers



Scan the QR Code to start your application for the Strategic Partnership Program. Reach out to program leaders above with questions.

Program Curriculum

- Finance
- Accounting
- Insurance & Bonding
- Branding & Marketing
- Project Management
- Contract Review
- Estimating
- Purchasing



Upcoming Procurement



Garden Grove Civic Center Revitalization

- Site Services
- Grading and Excavation
- Miscellaneous Concrete
- Reinforcing Steel
- Masonry
- Miscellaneous Metals
- Carpentry
- Waterproofing and Roofing
- Lockers and Accessories
- Toilet Partitions
- Insulation
- Acoustic Ceilings
- Framing and Drywall
- Window Shades
- Site Utilities
- Landscaping
- Site Concrete, Curbs, and Gutters
- Doors, Frames, and Hardware
- Building Demolition
- Casework and Millwork

Tuesday, March 5

2:30 PM

**Garden Grove
Community Meeting
Center**

11300 Stanford Avenue
Garden Grove, CA
92840

*Refreshments will be
provided.*

Best Practices

- Know who you're talking to
- Understand your capacity
- Take advantage of the resources available
- Follow up and be consistent
- Connect with your peers and take advantage of partnerships and learn about the best practices they've applied



Michelle Quirante

(949) 832 -5251

michelle.quirante@clarkconstruction.com



DOING BUSINESS WITH WEBCOR

Rosa Arevalo – Dept. Manager Estimating/ Outreach

April Chang – Project Manager

Webcor Builders



WEBCOR is a full-service commercial general contractor founded in 1971 with goals to build with unmatched innovation and efficiency. We understand California's unique challenges and opportunities – local regulations, public agencies, and trade partner and community groups – and above all, the culture.

5 Offices

*San Francisco
Alameda
San Jose
Los Angeles
San Diego*

\$5.5B

Bonding Capacity

\$1.5B

2022 Annual Revenue

1,000+

Salary & Union Employees

0.73

Safety EMR

Craft

*Self-Perform
Concrete
Drywall
Equipment
Carpentry
Timber*



Services



Preconstruction



Construction



Craft Group



PM/ CM

Market Sectors



EDUCATION



HEALTHCARE



AVIATION



TENANT IMPROVEMENT



RESIDENTIAL



CIVIC + CULTURAL



INFRASTRUCTURE



TRANSPORTATION



COMMERCIAL OFFICE



MIXED-USE



PARKING STRUCTURE



GOVERNMENT



HOSPITALITY



RETAIL + RESTAURANT



BUILD *with*

DOING BUSINESS WITH WEBCOR

- Visit Our Booth & Fill Out our Sign -in Sheet
- Register as a Vendor / Consultant
- Get Prequalified with Webcor

Anyone holding a contract with Webcor must have their prequalification status up to date prior to contracting:

- Vendors (contracted directly to Webcor or Webcor Craft)
- Suppliers (contracted directly to Webcor or Webcor Craft)
- Trade Partners / Subcontractors
- Designers/ Consultants



EXTERNAL TRADE PARTNER PROJECT SUPPORT



**OUTREACH
EVENTS**



**XBE OFFICE
HOURS**



**TRADE PACKAGE
EVALUATION**



**TECHNICAL
SUPPORT**



CONTINUITY



**BUILDING
RELATIONSHIPS**



HELPFUL TIPS

- Getting “XBE” Certification and Keeping it Updated (Merriwether & Williams)
- How To Get Bonded (Merriwether & Williams)
- How To Get Insured (Merriwether & Williams)
- Beneficial to Start a Dialogue with Webcor Early Prior to Any Future Opportunities

Current SoCal Opportunities



- UCI Student Housing (Div 9 finish trades only)
- \$90M Highrise Hospitality – San Diego



OUTREACH@WEBCOR.COM